

Message Text

CONFIDENTIAL

PAGE 01 JIDDA 02648 120621Z

14

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 OC-05 CCO-00 EB-07 CIAE-00

INR-07 NSAE-00 TRSE-00 /030 W
----- 026699

R 120528Z APR 76

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 4339

C O N F I D E N T I A L JIDDA 2648

E.O. 11652: GDS

TAGS: ETEL, BEXP, SA, US

SUBJECT: SAG DECISION TO AWARD AUTOMATIC TELEPHONE PROJECT (ATP)

REF: (A) STATE 086527, (B) JIDDA 2366

1. I WOULD BE MOST APPRECIATIVE IF YOU WOULD REASSURE MR. STROCK, VICE PRESIDENT, UNITED TELECOMMUNICATIONS, INC. (UTI), THAT HIS FIRM'S INTERESTS HAVE IN NO WAY BEEN ADVERSELY AFFECTED BY ANY ACTION TAKEN BY THE EMBASSY IN ITS APPROACHES TO THE GOVERNMENT OF SAUDI ARABIA CONCERNING ITS DECISION TO AWARD ATP TO PHILIPS ON A NEGOTIATED BASIS. THE EMBASSY WAS ARGUING A PRINCIPLE, NOT A SPECIAL PLEA OR INTEREST ON BEHALF OF ANY PARTICULAR FIRM AS A CONSEQUENCE OF THE SAG'S DECISION. ON THE CONTRARY, SPEAKING ONLY TO THE PRINCIPLE OF OPPORTUNITY FOR ALL U.S. FIRMS TO BID ON ATP, THE INTERESTS OF UTI WERE ADVANCED PARI PASSU WITH THOSE OF ALL U.S. CONTENDERS FOR THE PROJECT.

2. YOU MAY WISH TO REFER TO MY LETTER (PARA 10 OF JIDDA 2366). UTI WAS NOT OMITTED--NO SPECIFIC U.S. FIRMS WERE MENTIONED.
PORTER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROPOSALS (BID), TELEPHONES, PROGRAMS (PROJECTS)
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Draft Date: 12 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: coburnhl
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Authority: coburnhl
Review Comment: n/a
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Review Exemptions: n/a
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Margaret P. Grafeld
Declassified/Released
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EO Systematic Review
04 MAY 2006

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To: STATE
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